



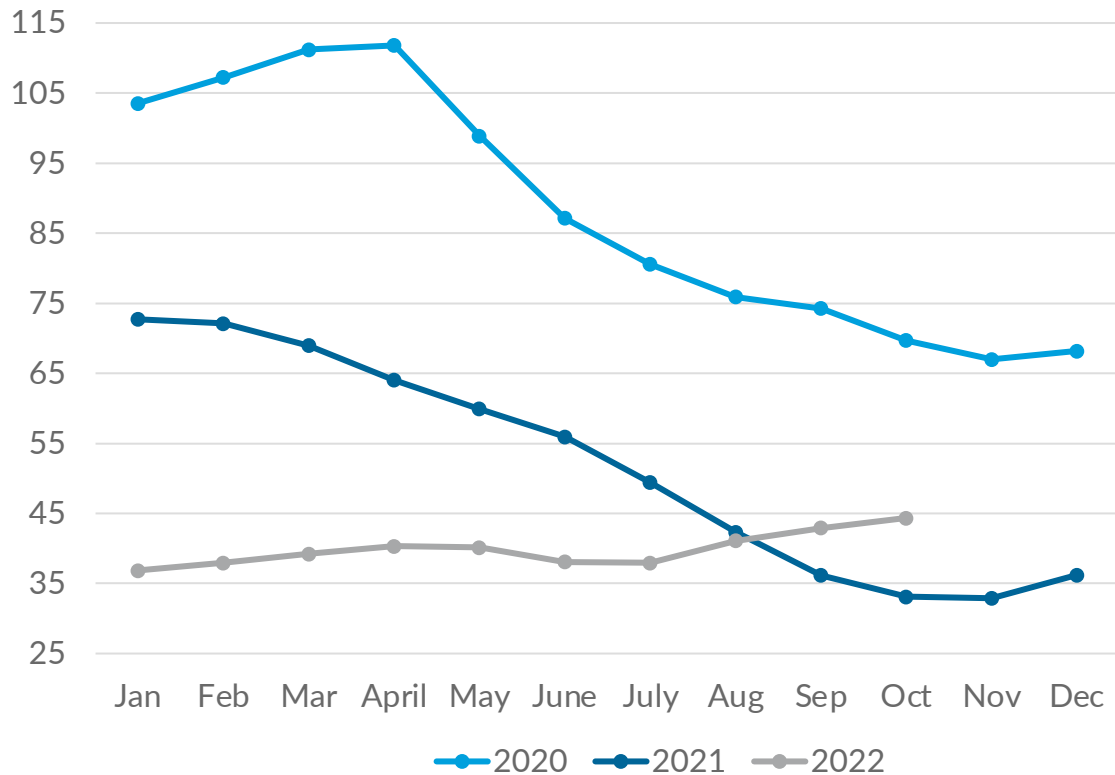
CarGurus Canada Vehicle
Availability Index & Insights
October 2022



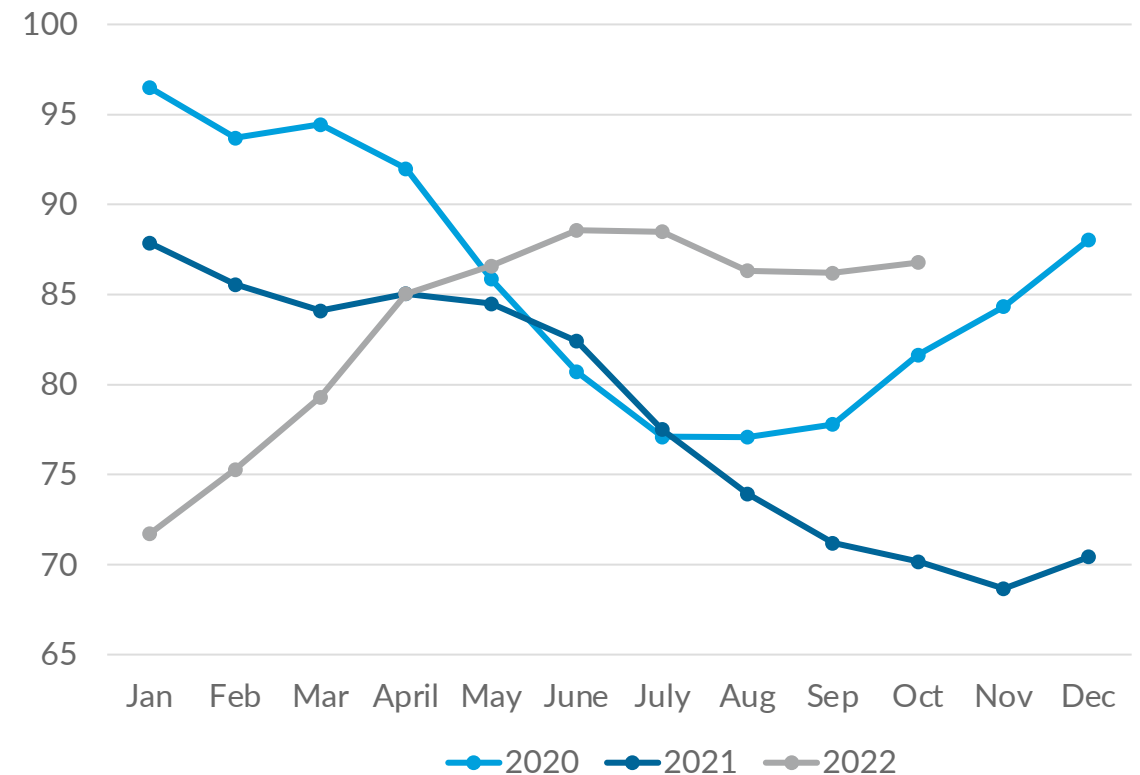
New inventory levels continue to improve

October saw new inventory levels increase over 3% compared to last month and are now up 34% year-over-year

Canada : CarGurus New Vehicle Availability Index*
January 2020 to October 2022



Canada : CarGurus Used Vehicle Availability Index*
January 2020 to October 2022



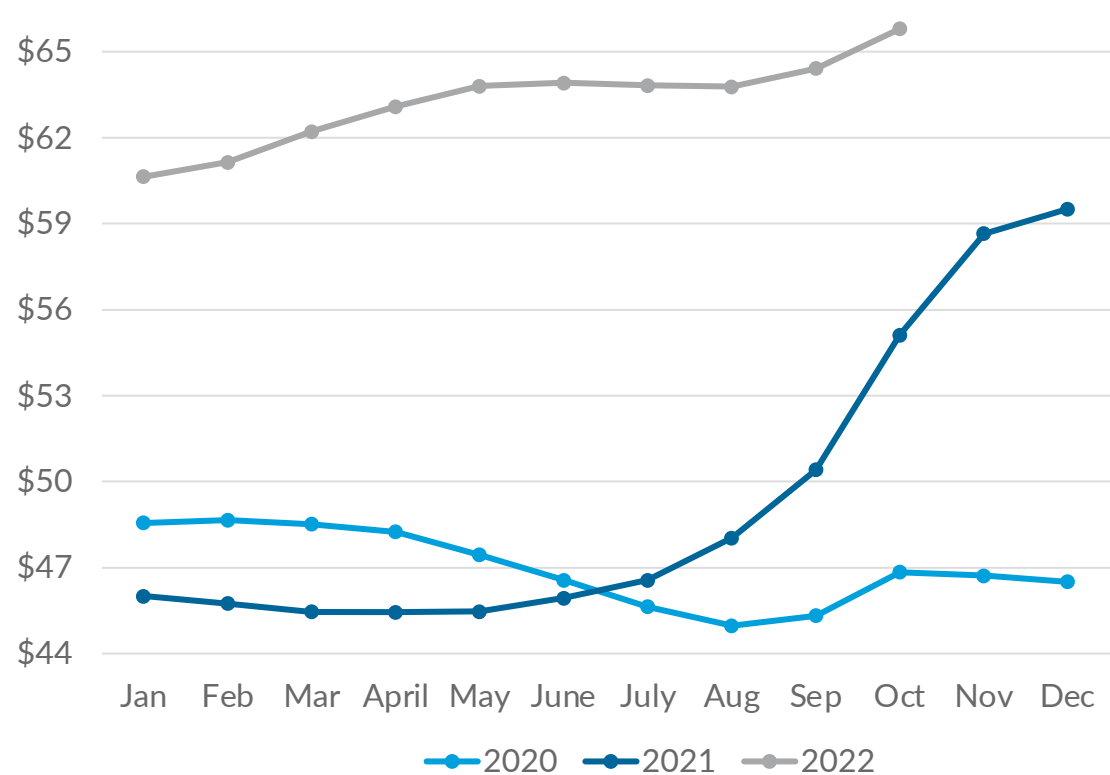
Source: CarGurus * Month end dealer inventory/dealer indexed to November 2019

Used price declines accelerated in October

The average listing price for used vehicles decline 1% last month although prices are still up over 23% year-over-year

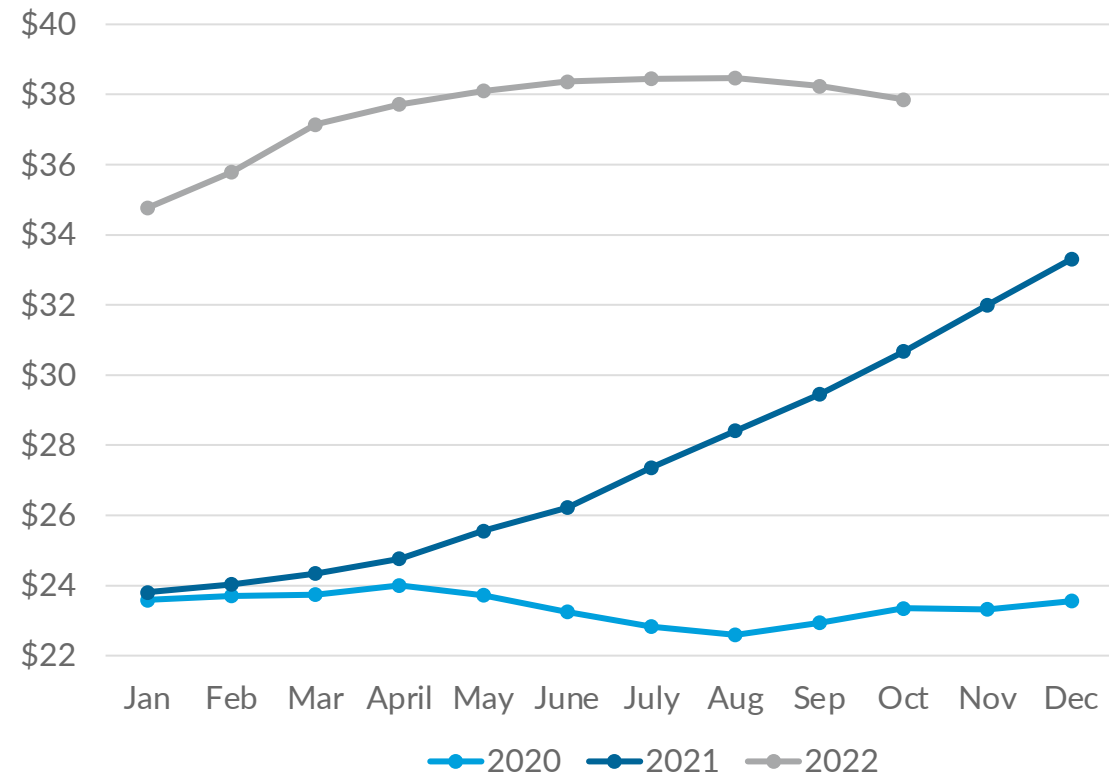
Canada: Average new vehicle listing price

January 2020 to October 2022 (month end inventory, thousands Can\$)



Canada: Average used vehicle listing price

January 2020 to October 2022 (month end inventory, thousands Can\$)

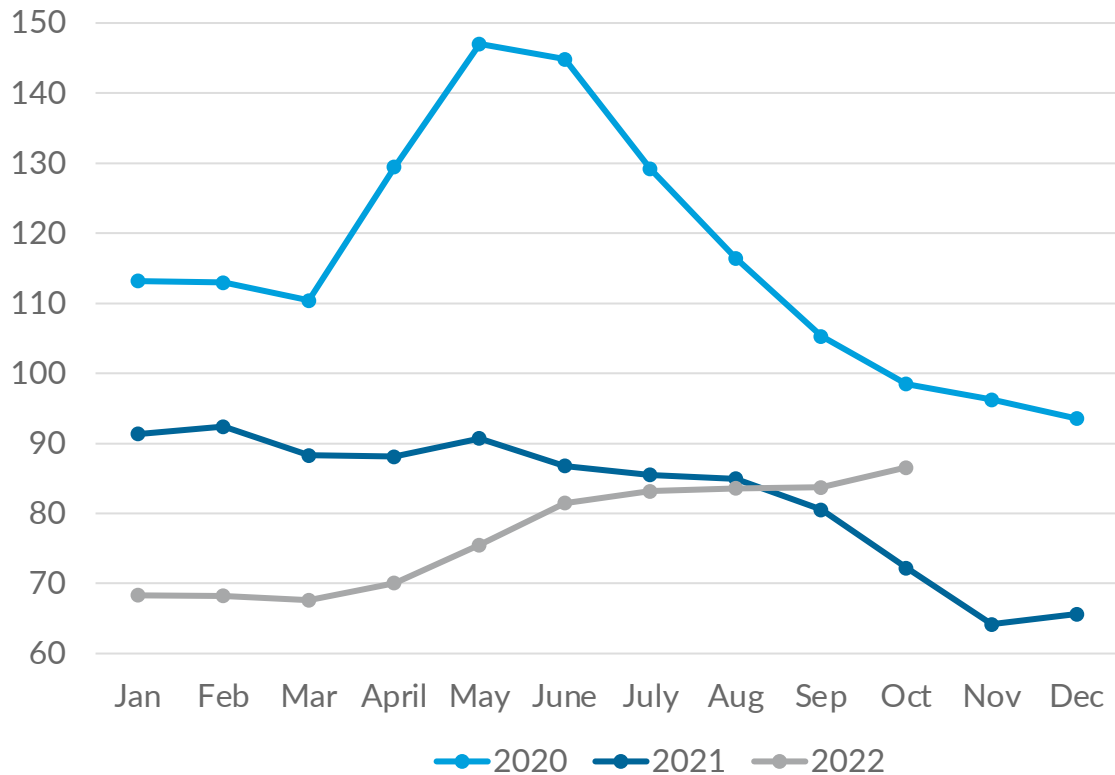


Source: CarGurus

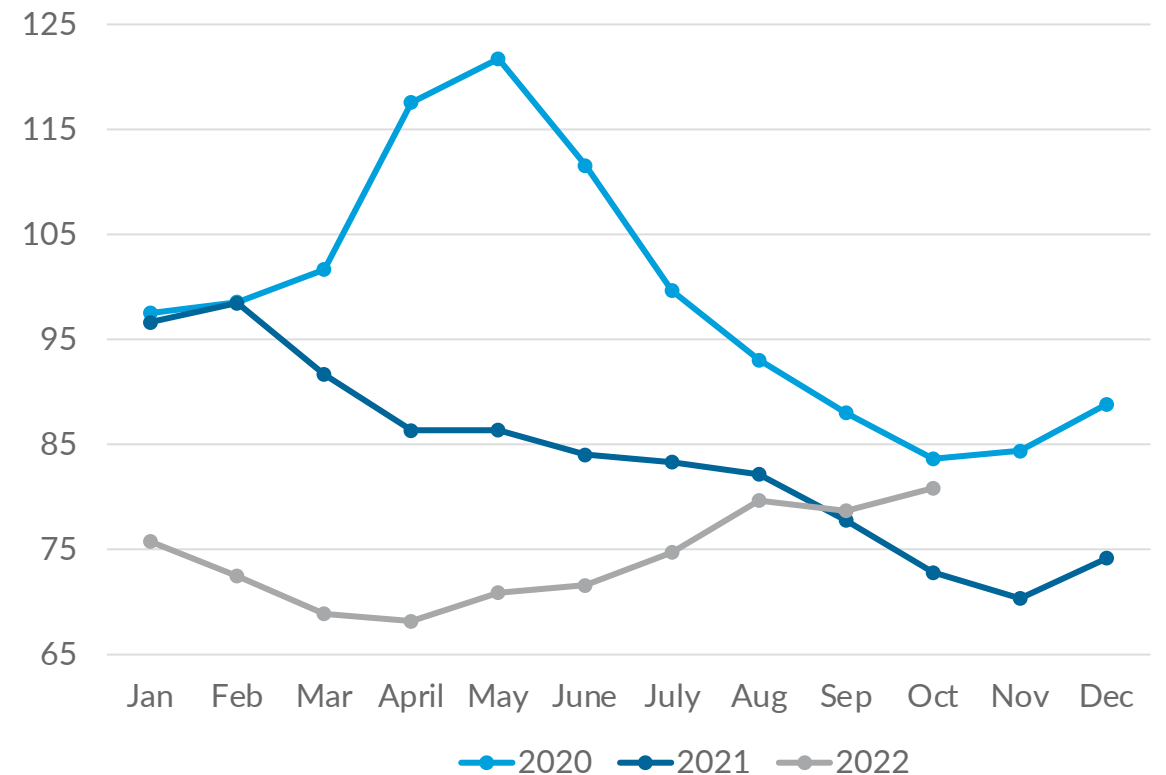
Days-on-market rising

Days-on-market rose for both new and used vehicles in October with levels now in between 2020 and 2021 levels

Canada : New average days-on-market
January 2020 to October 2022



Canada : Used average days-on-market
January 2020 to October 2022



Source: CarGurus